

INSTITUTIONAL EQUITY RESEARCH

COMPANY ALERT

Company Alert

Hypoport



+++ Reuters: HYQGn +++ Bloomberg: HYQ GY +++
Current Price (XETRA (Germany); 2009-11-06; 05:36 pm)9.89 EUR

MARKET CAPITALIZATION: 60.27 EUR m

RATING HOLD (UNCHANGED)

EXPECTED PERFORMANCE:....

11 EUR (UNCHANGED)

Results Initial View: Growth pause continued in Q3

WHAT'S CHANGED

- Lower revenues from mortgage financing affected Q3 figures
- Results were broadly in-line with our expectations

Q3-EBIT dropped from EUR 1.2 to 0.2m despite stable revenues. Hypoport was not able to increase its revenues in Q3 due to a decrease in its mortgage finance business which affected the two main segments: Private Clients and Financial Service Providers. The latter achieved a loss of EUR 0.5m. The EBIT at Private clients dropped by 61% to EUR 0.5m. However, the smaller business units Real Estate Companies (+126% to EUR 0.4m) and Institutional Clients (+85% to EUR 0.3m) significantly increased the EBIT in Q3. Group EBT was zero and the net loss resulted from tax payments.

Short-term outlook is cautious but mid-term perspectives remain promising.

Hypoport expects a moderate growth in revenues and a net profit for 2009. For the next year the company forecasts a moderate revenue and earnings growth. However, the new partnership with the Ostdeutscher Sparkassenverband (OSV) will have a positive impact on Hypoport's medium-term figures. It is likely that we have to revise our EPS estimates but we see the mid-term growth drivers intact.

in EUR m	Q3/2009	LBBW E	Consensus	9M/2009	LBBW E	Consensus
Sales	12.3	12.5	n.a.	37.5	37.5	n.a.
EBIT	0.2	0,1	n.a.	1.4	1.2	n.a.
Net profit	-0.3	0.0	n.a.	-0.1	0.2	n.a.
EPS (in EUR)	-0.04	0.00	n.a.	-0.01	0.03	n.a.

Source: Hypoport, LBBW Research

SIN:			
KEY DATA (DEC)	2008	2009E	2010
Sales (EUR m)	52.7	55.3	67.
EBITDA (EUR m)	8.1	7.8	<u>[</u>]9.
EBIT (EUR m)	5.0	4.2	400 G 5.
Net profit (EUR m)	-0.3	2.50	1 3
FCF (EUR m)	0.41	1101010101	90.
FCF yield	17%	2.4%	0.4
EPS (EUR)	0.05	0.41	0.6
DPS (EUR)	0.00	0.00	0.0
EV4 Sales (x)	0.7	1.3	1.
EV / EBITDA (x) EV / EBIT (x)	4.8 7.8	9.3 17.4	7. 12.
P / E (x)	n.m.	24.1	16.
P / BV (x)	1.16	2.37	2.0
Dividend yield (in %)	0.0 %	0.0 %	0.0
PRICE PERFORMANCE			
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4 - 01/05 01/06	01/07	01/08 0	1/09
Hypoport PRIME ALL SHARE			
Source: Hypoport, LBBW Re	search, Thomso	on Reuters	
UPCOMING EVENTS			

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Appendix-1

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	sell the stock.	
Hold:	We take a neutral view on the stock and, based on a time horizon of up to	
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Under review:	The rating is currently updated.	
Suspended:	The evaluation of the company is currently not feasible.	

Percentage of companies within this rating category

Buy:	37,3%
Sell:	22,0%
Hold:	39,0%
Under review:	0,8%
Suspended:	0,8%

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