

INSTITUTIONAL EQUITY RESEARCH

Company Alert

Hypoport

Results Preview: Q3 is expected to be unprofitable





RATING

COMPANY ALERT

HOLD (UNCHANGED)

TARGET PRICE

11 EUR (UNCHANGED)

WHAT'S CHANGED

■ Mortgage financing hampers profitability

We calculate a slight sales growth of 2% despite the fact that Hypoport has already announced a 14% increase in volume on its EUROPACE platform compared to Q2/09. The volume of mortgage financing also increased by 14% in Q3 (q-o-q) to EUR 3.2 bn (89% of total volume on EUROPACE). However, fee income declined as a result of shorter terms of the financial service contracts. Hypoport's main business unit, private clients, should also be negatively affected. We estimate a decline in revenues by 11% to EUR 7.6m. However, this would be an improvement compared to Q2/09 (EUR 7.2m) due to a sales growth in other financial products. All in all we expect a black zero on an operating level for Q3 similar to Q2.The results will be published on November 6 after the bell.

in EUR m	Q3/2009	delta %	Consensus	9M/2009	delta %	Consensus
Sales	12.5	2.3	n.a.	41.6	3.6	n.a.
EBIT	0.1	-91.7	n.a.	1.2	-69.2	n.a.
Net profit	0.0	-98.3	n.a.	0.2	-91.0	n.a.
EPS (in EUR)	0.0	n.m.	n.a.	0.03	n.m.	n.a.

Source: Hypoport, LBBW Research

+++ Reuters: HYQGn +++ Blo	omberg: HYQ GY +++
Current Price (XETRA (Germany); 2009-	10-28; 10:49 am) 10.21 EUR
CLOSING PRICE (2009-10-29):	10.21 EUR
EXPECTED PERFORMANCE:	7.7%
MARKET CAPITALIZATION:	62.22 EUR m
ENTERPRISE VALUE:	74.52 EUR m
NUMBER OF SHARES:	6.09 m
REE FLOAT:	36.6 %
NDEX (WEIGHT):	PRIME ALL SHARE (n.a.)
AVG. DAILY TRADEVOL.:	1,041
ISIN:	DE0005493365
SECTOR:	Financial Services

KEY DATA (DEC)	2008	2009E	2010E
Sales (EUR m)	52.7	55.3	67.6
EBITDA (EUR m)	8.1	7.8	9.8
EBIT (EUR m)	5.0	4.2	5.8
Net profit (EUR m)	-0.3	2.5	3.7
FCF (EUR m)	0.4	-1.4	0.3
FCF yield	1.7 %	-2.3 %	0.4 %
EPS (EUR)	-0.05	0.41	0.60
DPS (EUR)	0.00	0.00	0.00
EV / Sales (x)	0.7	1.3	1.1
EV / EBITDA (x)	4.8	9.6	7.6
EV / EBIT (x)	7.8	17.9	12.8
P / E (x)	n.m.	24.9	17.0
P / BV (x)	1.16	2.45	2.14
Dividend yield (in %)	0.0 %	0.0 %	0.0 %



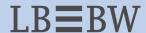
UPCOMING EVENTS

November 06-09

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Quarterly report





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Appendix-1

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Appendix-1

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Sell:	Based on a time horizon of up to 12 months, we recommend that investors	
	sell the stock.	
Hold:	We take a neutral view on the stock and, based on a time horizon of up to	
	12 months, do not recommend either a Buy or Sell.	
Under review:	The rating is currently updated.	
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Percentage of companies within this rating category

Buy:	37,3%
Sell:	24,2%
Hold:	37,7%
Under review:	0,0%
Suspended:	0,8%

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